



True Potential Unit Analysis

Enter the TOTAL number of scouts in your unit; Your unit's true sales potential and commission will populate automatically based on your council's actual sales data. ***Note...fill in the GREEN shaded boxes only.**

Pack/Troop	3508
# of Scouts in Unit	

COUNCIL AVERAGE UNIT COMMISSION	40%
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COUNCIL PER SCOUT AVERAGE	\$367
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YOUR UNIT's GROSS SALES POTENTIAL*	\$0
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* based on every Scout in your unit selling at the council's 2013 per Scout average

YOUR UNIT's NET COMMISSION POTENTIAL*	\$0
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* based on every Scout in your unit selling at the council's 2013 per Scout average

What kind of Scouting program could you provide your Scouts and parents with
\$0
in net dollars to your Pack or Troop?!

DREAM BIG! The opportunity to improve your Scouting program is here!

List the fun Scouting activities your boys want to next year HERE!

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

Recruit your adult popcorn volunteers Below:

1. Assistant Popcorn Kernel				
2. Communications specialist				
3. Weekly Sales Total Collector/Reporter				
4. Show & Sell Coordinator				
5. Chaparone				
6. Chaparone				
7. Unit Incentive Committee				