## Full Article - Sept. 30, 2016

## Popcorn Update from Sherry Brady

The popcorn sale is underway and an overwhelming number of you have needed additional product. I've placed a third order now to accommodate all of your request(s). Thank you all for your patience as I'm receiving product to fill your orders.

If your unit checked out show and sell corn and are not moving/using the product, turn it back in to the Council to enable those who are selling out of product to sell it!

I hope you all completed your salesmanship packets with your Scouts and families at your kick offs. Hopefully you had parents that came forward to work on sales skits and important communication skills that are needed to set every Scout up for success. Popcorn is so much more than just a fundraiser. It's an opportunity to teach our youth the value of a dollar, how to establish a sales goal and the steps required to achieve that goal, interpersonal and communication skills, how to be prepared, personal investment in their own Scouting program and above all, have fun and support a program they love while encouraging one another! Show your families the importance and investment to them by giving them a breakdown of what/how your popcorn funds are used.

I've received many fill it and \$600 club forms and our first week's drawing winner was: Sean Sonnenberg with Troop 527. Congratulations to all of those who have achieved this milestone! Keep up the great job!

If your unit needs additional order forms, you can reach out to either me or your appropriate District Executive. One was mailed to all registered Scouts as of August 31 and we have a PDF copy available online under the support tab on our website, www.sagamorebsa.org.